

Custom Code
Refactoring



STERLING

case study



Industry: Manufacturing



Products Used: Sales Cloud

Company Overview

Sterling GP Ltd. is a UK-based truck body manufacturer specialising in high-quality beavertail truck bodies and concrete mixers, for the transportation and construction industries.

Renowned for their innovation and quality, Sterling supports a wide range of sectors by delivering durable, tailored equipment designed for real-world performance.

Challenges

Sterling sought opportunities to improve Salesforce® performance:

- **Legacy Code:** Existing Apex classes were no longer aligned with modern development standards.
- **Technical Debt:** Historical workarounds were slowing down performance and complicating maintenance.
- **Coordination Challenges:** Disparate processes created inefficiencies across teams and systems.

Solution

Mint® worked closely with Sterling to refresh and refactor core Apex logic:

- **Clean Codebase:** Updated code ensured compliance with Salesforce®'s latest architecture guidelines.
- **Performance Optimisation:** Redundant logic was streamlined, boosting overall platform speed.
- **Operational Consistency:** Improved coordination across departments through consistent automation.

Results

- **Increased Productivity:** Staff worked more efficiently with fewer technical interruptions.
- **Scalable Systems:** Clean architecture positioned Sterling to scale future enhancements.
- **Better Collaboration:** Automation supported smoother handovers and less duplication.



"Having Mint to refactor the code for us was a great step forward, not having the expertise we didn't know where to start, but Mint effectively worked through it all to keep everything up to date."

Rory James, Production Director

Conclusion

Refactoring with Mint® delivered a faster, more coordinated Salesforce® experience that directly addressed inefficiencies and outdated architecture. The streamlined backend not only supports day-to-day operations more effectively but also strengthens the foundation for future digital initiatives. This investment in clean, reliable code has enabled smoother collaboration across departments, with fewer disruptions and more time dedicated to high-value work.

Ready to streamline your Salesforce® setup?

Contact Mint® today:
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To learn more about how Mint® can help transform your Salesforce® experience, scan the QR code to visit our website.



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